CECONOMY



Corporate Governance Roadshow

Thomas Dannenfeldt Chairman of the Supervisory Board

June 2022

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INTRODUCTION

SUPERVISORY BOARD

MANAGEMENT BOARD

CORPORATE RESPONSIBILITY

CONVERGENTA TRANSACTION

CECONOMY – Leading consumer electronics retailer in Europe





871 stores; c. 38,000 employees

- No. 1 electronics retailer in EU, DE
- Strong presence in 12 countries
- Huge assortment of products
- Individual customer advice
- Extensive portfolio of services



137 stores; c. 6,000 employees

- No. 1 electronics retailer in DE
- Located at attractive sites
- Broad range of brand products
- Spacious sales areas
- · Excellent service and advice



• Cooperation with MediaMarktSaturn in DE

• Installation, connection, troubleshooting • Service on site or by remote maintenance All details and figures as at 30/09/2021 (FY 2020/21).

M.VideoEldorado 15% stake FNAC DARTY 52 25 24% stake O 106

CECONOMY – Key figures¹ at a glance

€21.4bn 17.1% €233m Ę Free cash flow Gross margin Sales 1,018 €6.9bn €0.62 No. of stores Earnings per share Online sales €1.1bn $\mathbf{0.17^2/0.23^3}$ 51,665 **Services & Solutions** Dividend per share No. of employees sales

¹FY 2020/21: 01/10/2020 – 30/09/2021. ²Ordinary shares. ³Preference shares.

CECONOMY – We are receiving recognition for our efforts and our progress









INTRODUCTION

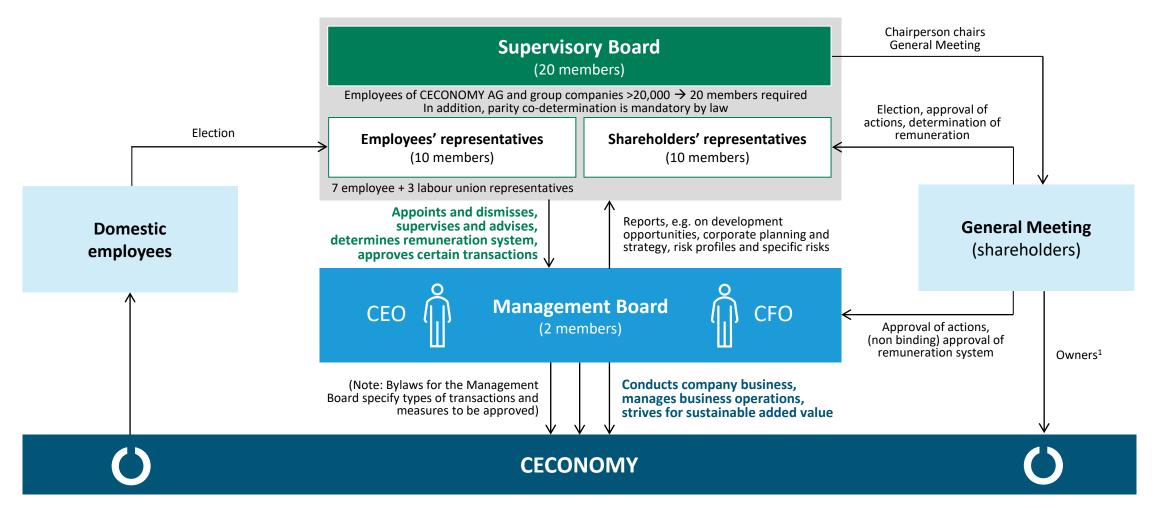
SUPERVISORY BOARD

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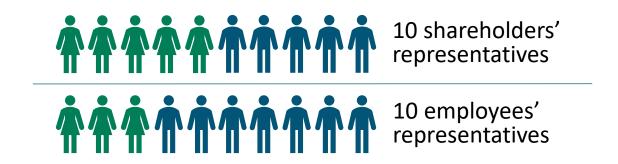
Collaboration between Supervisory and Management Board following the German two-tier governance system with clearly defined responsibilities



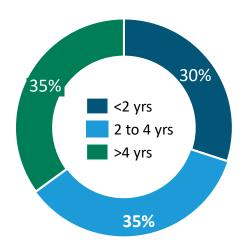
¹Certain measures require a resolution of the General Meeting, e.g. appointment of the Auditor or capital increases.

CECONOMY's Supervisory Board – Diversity profile

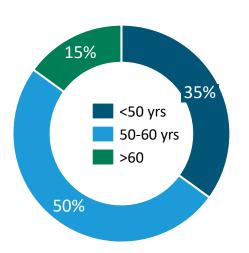
20 Supervisory Board Members



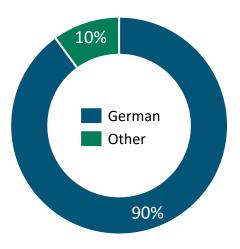
Member of CECONOMY's Supervisory Board since



Age



Nationality



CECONOMY Supervisory Board – Shareholders' representatives



THOMAS DANNENFELDT
Chairman of the Supervisory Board

Born 1966, German Member since 2021

Expertise:

Services, digitalization/technology, corporate governance, accounting, audit of financial statements



KATRIN ADTBorn 1972, German
Member since 2021

Expertise:Retail, international experience, marketing, human resources



KARIN DOHMBorn 1972, German
Member since 2016

Expertise: International experience, M&A, compliance, internal control procedure, accounting, audit of financial stmts



SABINE ECKHARDT Born 1972, German Member since 2020

Expertise:
Digitalization/technology,
corporate governance,
marketing, M&A, sustainability
mgmt



DR FLORIAN FUNCK Born 1971, German Member since 2012

Expertise:Corporate governance, M&A, accounting, audit of financial statements



DOREEN HUBER Born 1982, German Member since 2022

Expertise: Retail, digitalization/ technology, corporate governance, marketing, M&A



JÜRGEN KELLERHALS Born 1964, German Member since 2022

Expertise: Retail, corporate governance



CLAUDIA PLATH Born 1971, German Member since 2018

Expertise:
Corporate governance, internal control procedure, accounting, audit of financial statements



DR FREDY RAAS Born 1959, Swiss Member since 2013

Expertise:Retail, corporate governance, M&A, accounting



CHRISTOPH VILANEK Born 1968, Austrian Member since 2019

Expertise: Retail, services, digitalization/ technology, international experience, corporate governance, M&A, accounting

CECONOMY Supervisory Board – Employees' representatives



SYLVIA WOELKE
Deputy Chairwoman of the
Supervisory Board

Born 1978, German Member since 2017

Expertise:

Retail, human resources, compliance, internal control procedure, accounting



WOLFGANG BAUR Born 1959, German Member since 2018

Expertise:Retail, human resources



KIRSTEN J. BREUER Born 1978, German Member since 2018

Expertise: Human resources



DANIELA ECKARDTBorn 1974, German
Member since 2017

Expertise: Retail, services



THOMAS FERNKORN Born 1975, German Member since 2021

Expertise:
Retail, international experience,



LUDWIG GLOSSERBorn 1962, German
Member since 2017

Expertise: Retail, service, digitalization/technology, human resources



STEFANIE NUTZENBERGER Born 1963, German Member since 2019

Expertise:Retail, human resources, sustainability management



JENS PLOOG

Born 1953, German Member since 2018

Expertise:Retail, human resources



DR LASSE PÜTZ

Born 1981, German Member since 2021

Expertise: Human resources, compliance, sustainability management



JÜRGEN SCHULZ Born 1961, German Member since 2015

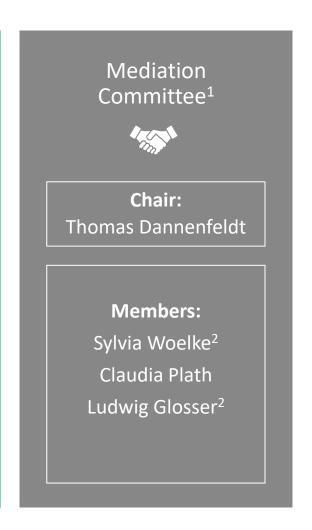
Expertise:Retail, services, human recources

Expert committees support the work of the Supervisory Board

Presidential Committee **Chair:** Thomas Dannenfeldt **Members:** Sylvia Woelke² Katrin Adt Jens Ploog²

Audit Committee Chair: Karin Dohm **Members:** Sylvia Woelke² (Deputy Chairwoman) Claudia Plath Dr. Florian Funck Ludwig Glosser² Jürgen Schulz²

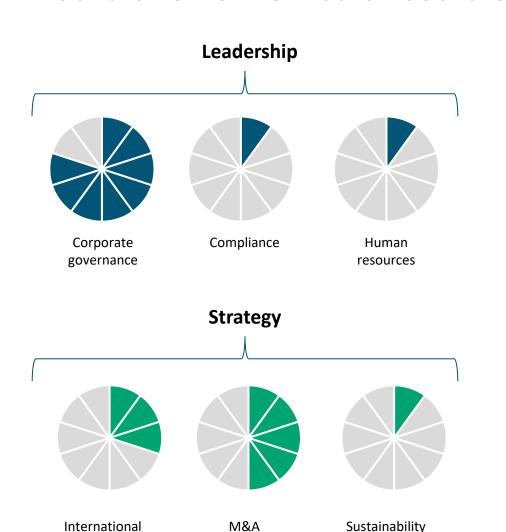
Nomination Committee Chair: Sabine Eckhardt **Members:** Thomas Dannenfeldt Christoph Vilanek



¹Pursuant to Sec. 27 para. 3 German Co-determination Act.

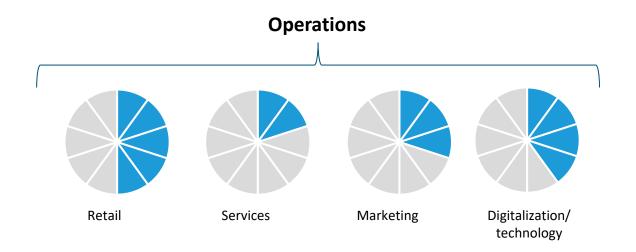
²Employees' representative.

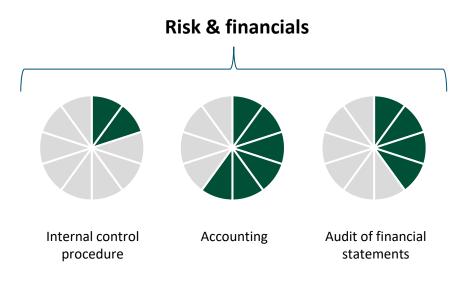
Competency breakdown for shareholders' representatives of the Supervisory Board shows well-balanced distribution of skills



M&A

management





experience

Proven policy to ensure diversity within the Supervisory Board¹

"We believe that a diverse and inclusive organization fuels the further success of CECONOMY"

Independence ²	Internationality	Expertise	Gender	Non-compete	Age	Term	Audit Committee	
At least 6 independent members	Sufficient members with international experience	Sufficient number of members with diverse educational or professional backgrounds or expertise	At least 30% of each gender	No member to serve as a representative or consultant for a significant competitor	Upon first election: max. 65 years Upon being re-elected: max. 71 years	Shareholders' representatives' term: 3 years General membership limit: 10 years	Fulfilment of specific conditions for taking over the chair + particular knowledge and experience to be elected as a member (both acc. to AC's Bylaws)	Objectives
$\overline{\checkmark}$	✓	ightharpoons	$\overline{\mathbf{V}}$		ightharpoons	$\overline{\mathbf{Y}}$	ightharpoons	
100% independent members	30% with international experience	See overview of employees and shareholders'	50% + 50% (f + m)	100% non-compete	100% elected within age limits	90% fulfilled³	See overview of expert committees	
		representatives + competency breakdown.					+ competency breakdown	Status quo in detail

¹Referring to the shareholders' representatives.

²Within the meaning of the German Corporate Governance Code 2020 (GCGC 2020).

³Justified exception for Dr Florian Funck, who has been a member of the Supervisory Board since May 2012, given his knowledge of the activities of the Supervisory Board prior to the split-up of the former METRO GROUP, which was completed in 2017.

Supervisory Board works on key topics and is closely collaborating with the Management Board

Standard items

- Committee reports
- CEO and CFO reports

Administration and governance

- Feedback on AGM
- Declaration of compliance
- Insider Directives
- FY reporting, incl.
 Report of the
 Supervisory Board
 and Remuneration
 report

Strategy and budget

- Budget planning
- Strategy meetings
- Portfolio development
- Market and competition
- Market trends and technological trends

Remuneration and succession¹

- Succession planning
- Remuneration: comparison, review, target setting, target achievement measuring
- Personnel development

Further topics

- ESG
- Corporate values & culture
- Cyber Security
- D&O insurance
- Risk management
- Compliance & Audit
- Minority stakes

Selforganization

- Election of committee members
- Review of competency profile
- Review of results of self-assessment

Focus areas and key topics according to work schedule

¹Concerning Management Board members.

Supervisory Board regularly conducts self-assessment to ensure transparent and efficient work of the board

Procedure

- Self-assessment every two years
- In accordance with Recommendation
 D. 13 of German Corporate
 Governance Codex 2020 (GCGC 2020)

Last self-assessment

- Last conducted in spring 2021
- Online questionnaire
- Additional individual interviews conducted as video conferences

Next self-assessment

- Planned for 2023
- Incl. review results of previous assessment and resulting impulses

Main sections of self-assessment

- 1. Composition and remuneration
- 2. Organization and resources
- 3. Mode of operation
- 4. Information supply
- 5. Areas of competence, committee work

Impulses

- Based on results of last assessment
- To be considered for future work

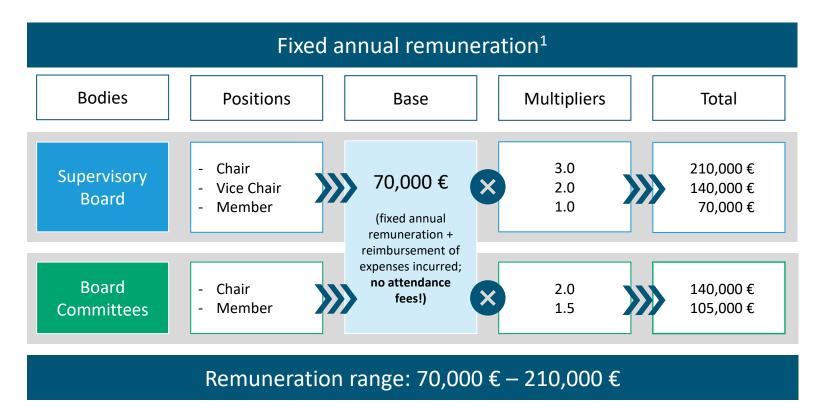
Positive

- Board composition
- Structure and organization of activities
- Cooperation between the benches
- Information flow from Management Board to Supervisory Board

Room for improvement

- Further digitalize virtual meetings
- Further promote training possibilities
- Further involve independent experts on digitalization, strategy, competition etc.

Modified Supervisory Board remuneration system approved with 99.52% by Annual General Meeting in February 2021



- Multipliers

Reflect workload and responsibility; do not apply to the chair and the members of the Mediation Committee pursuant to Sec. 27 para. 3 of the German Co-determination Act.

- Several positions

A Supervisory Board member who holds several duties and responsibilities at the same time receives the compensation only for the highest paid function.

- Terms of payment

The remuneration is only paid if at least two meetings or other adoptions of resolutions of this committee have taken place in the respective financial year.

¹Effective from 01/06/2021.



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CECONOMY Management Board



DR KARSTEN WILDBERGER

Chief Executive Officer (CEO)
Labour Director

- CEO since August 2021
- Nationality: German
- Born in 1969
- Former E.ON COO and various positions within Telstra, BCG, Vodafone and T-Mobile



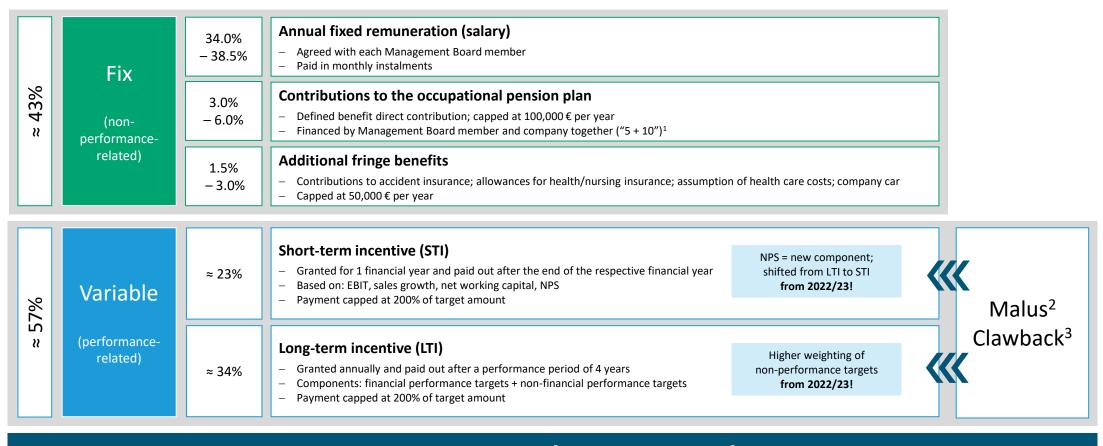


FLORIAN WIESER Chief Financial Officer (CFO)

- CFO since May 2021
- Nationality: German
- Born in 1982
- Former CFO of MediaMarktSaturn Retail Group and various positions within METRO GROUP and Stern Stewart

Accounting	
Corporate Controlling & Risk Management	
Legal	
Investor Relations	
Tax	
Treasury & Insurance	

Modified Management Board remuneration system approved with 91.98% by AGM in February 2022



Max. remuneration: CEO \rightarrow €5.15m; CFO \rightarrow €2.65m

¹If a member contributes 5% of his/her defined assessment basis (basic remuneration and STI target amount), the company pays double the amount of his/her contribution.

²If a member breaches his/her statutory duties or there is a reason for revoking his/her appointment, his/her entitlements to payment of the variable remuneration will lapse ("malus");

³or can be reclaimed by the company after they had been paid ("clawback").



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Sustainability is an integral part of CECONOMY's strategy

"We embrace ESG targets in our operations and our incentive schemes and see it as a differentiation opportunity"

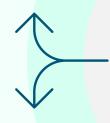


CECONOMY sustainability pillars

CECONOMY is active member of several **ESG** initiatives and networks

The **Green Consumption Pledge** is part of the European Commission's European Climate Pact, which is an EU-wide initiative inviting organisations to participate in climate action and build a greener Europe.







In five guiding principles, the **German Retail Association (HDE)** defines the common understanding of the social role as entrepreneur, supplier, partner and employer.







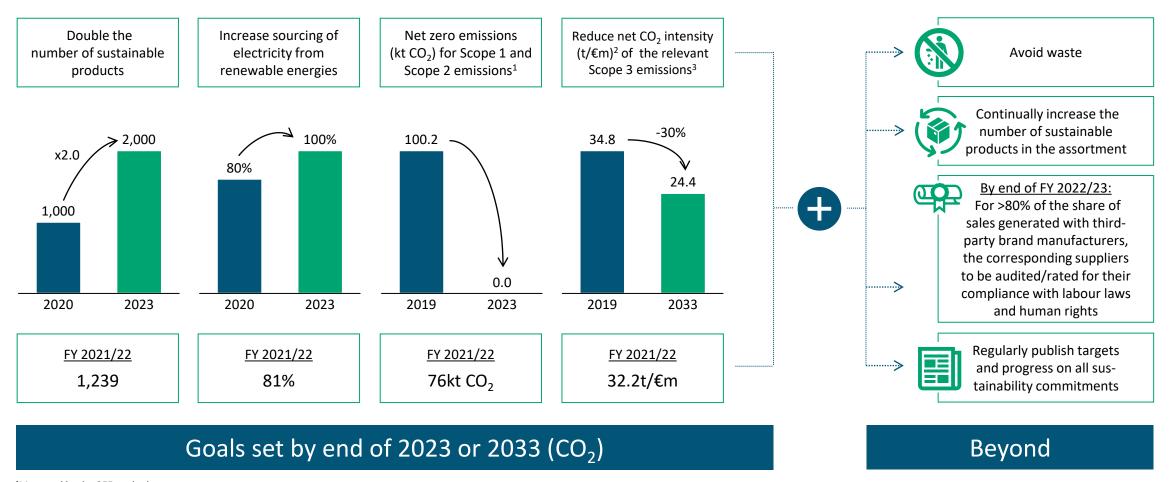
The vision of the UN Global Compact is an inclusive and sustainable global economy based on its 10 universal principles regarding human rights, labour, environment and anti-corruption.

Jnited Nations

Slobal Compact

CECONOMY has been a signatory of the **Diversity Charter** since 2018. In doing so, we have declared our willingness to stand up for diversity and appreciation as an employer.

By signing up to the Green Consumption Pledge Initiative in June 2021, CECONOMY has committed to the following goals and beyond

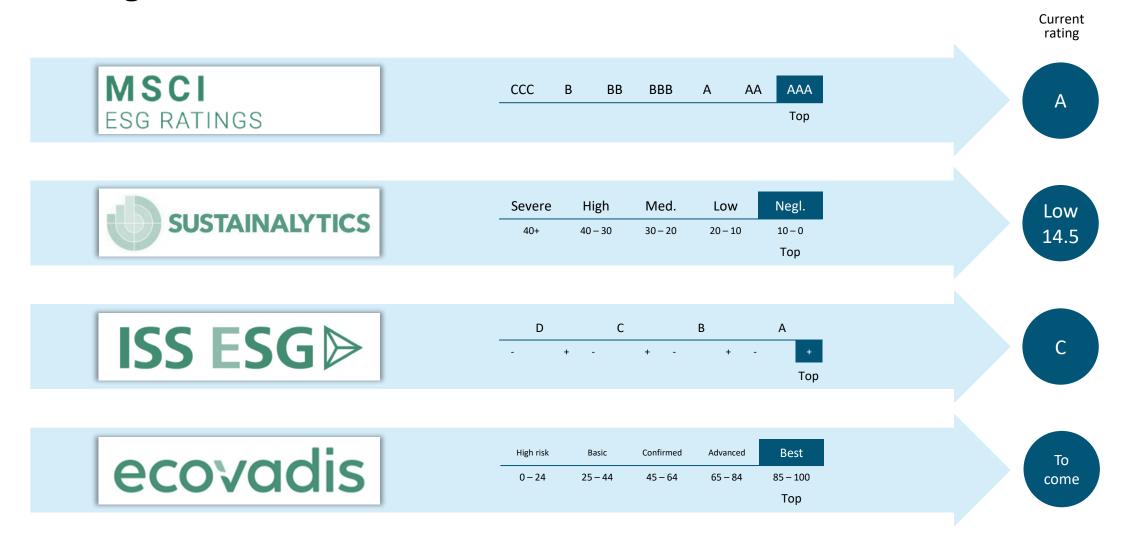


¹Measured by the OEF method.

²CO₂ net emissions in relation to total sales; baseline is year 2019; baseline for own-brand products is the year 2021.

³As well as the transport of goods, CECONOMY defines purchased goods and services for own business operations and own brands as relevant categories.

CECONOMY strives to continuously improve its ESG ratings so as to take a leading role in the future





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CECONOMY's shareholders strongly approved the transaction with Convergenta Invest GmbH

Annual General Meeting
9 February 22



99.99% shareholder approval for the vote of dividend payment of around 63 €m in FY 21/22

Extraordinary General Meeting 12 April 22



98.29% shareholder approval for the capital increase and convertible bonds

Separate meeting of the holders of preference shares

12 April 22



98.79% shareholder approval for the conversion of non-voting preference shares into voting ordinary shares

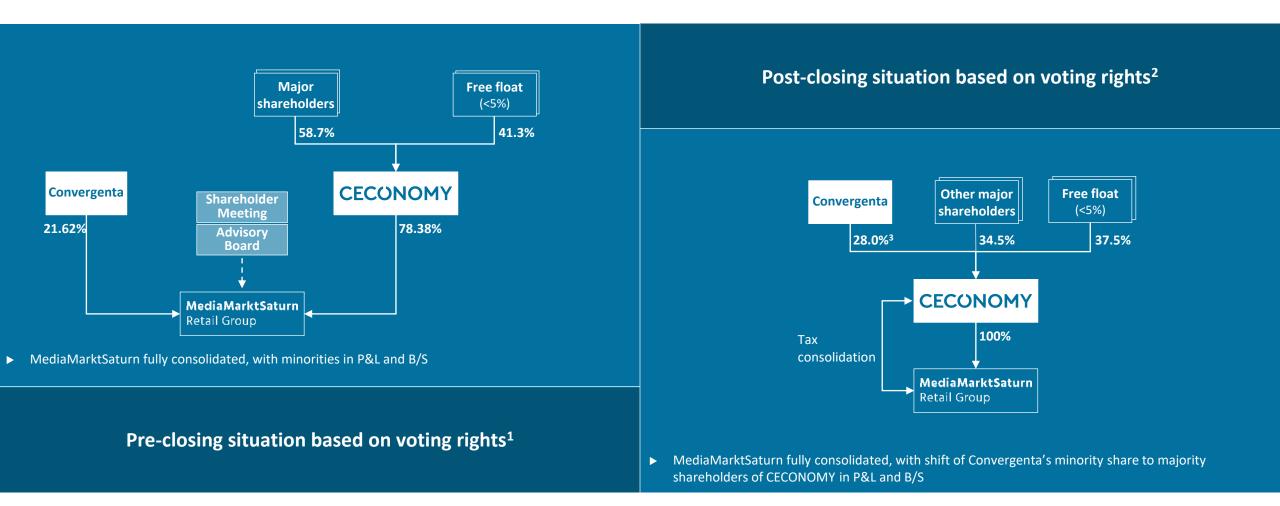
Transaction with
Convergenta Invest GmbH closed
at the beginning of June 2022



Conversion completed end of May 2022



Simplified structure & governance with MediaMarktSaturn as a whollyowned subsidiary and Convergenta as an anchor shareholder of CECONOMY



¹Based on voting rights notifications pursuant to sections 33 et. Sec WpHG (excl. instruments); as of 25/03/2022.

²Based on voting rights notifications pursuant to sections 33 et. Sec WpHG (excl. instruments); as of 09/06/2022.

³Convergenta can increase its shareholding further via conversion of new convertible bonds. This corresponds to Convergenta's intention of becoming a long-term anchor shareholder with a stake of up to 29.9% of ordinary shares.

Transaction is a liberating blow for CECONOMY reducing historical complexity

Governance simplification	 Reduction of complexity entailed by the current structure Optimization and acceleration of decision-making processes allowing full focus on operational business 	Additional potential not quantified for valuation purposes
Tax savings	 Use of existing tax loss carry-forwards at CECONOMY level in the new structure, Further tax optimization through tax deductibility of CECONOMY holding costs; resulting in a sustainable underlying tax rate improvement 	Tax loss carry-forwards of around 2.6 €bn in total related to c. €1.1bn for corporate income tax and c. €1.5bn for trade tax ¹
Cost savings	► Further administrative cost savings at holding levels from simplified governance structure	Around 4 €m p.a. targeted, partially already realized

¹Partly relating to assessment periods still subject to usual tax audits.

Key parameters of transaction and consideration components



The **commercial terms** have essentially remained **the same**



Designed to **limit cash-out and debt**, complying with CECONOMY's conservative financing strategy



Reflects Convergenta's intention to be a **long-term anchor** shareholder

Consideration components



125.8m new ordinary CECONOMY shares to be issued



c. 1,510 new CECONOMY convertible bonds¹

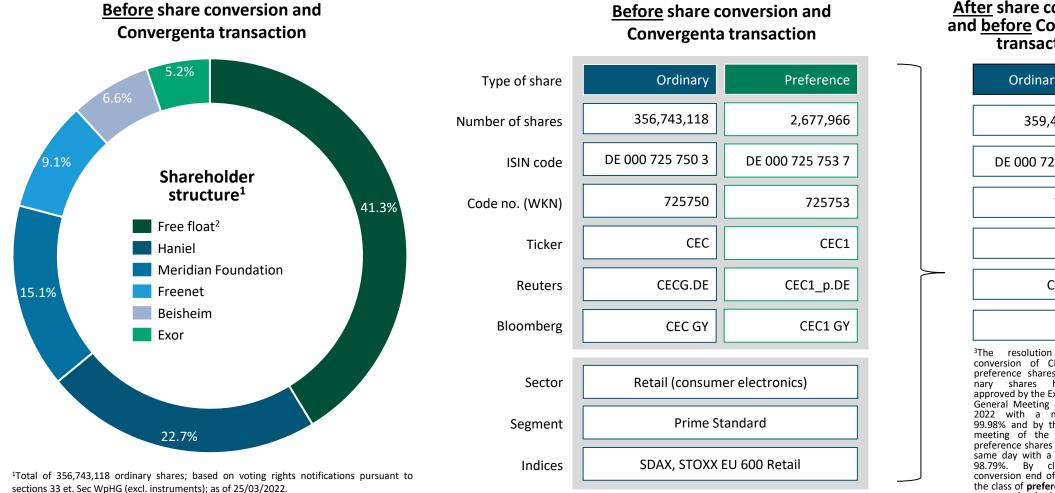


€130mCash component

¹Nominal amount of €151m; €160m market value at time of announcement. Grants conversion rights for c. 27.9m conversion shares at a conversion price of €5.42.

CECONOMY

Conversion of preference shares into ordinary shares brings more transparent capital structure and equal participation of shareholders



After share conversion and before Convergenta transaction

Ordinary NEW³

359,421,084

DE 000 725 750 3

725750

CEC

CECG.DE

CEC GY

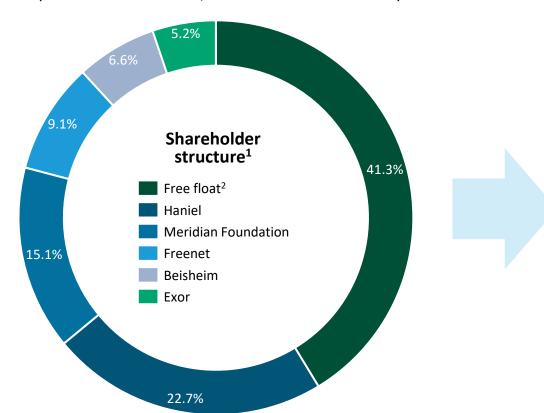
³The resolution on the conversion of CECONOMY's preference shares into ordinary shares had been approved by the Extraordinary General Meeting on 12 April 2022 with a majority of 99.98% and by the separate meeting of the holders of preference shares held on the same day with a majority of 98.79%. By closing the conversion end of May 2022, the class of preference shares was completely abolished.

²Free float as defined by Deutsche Börse (German Stock Exchange).

Integration of MediaMarktSaturn simplifies governance structure and makes Convergenta an anchor shareholder

Before share conversion and Convergenta transaction

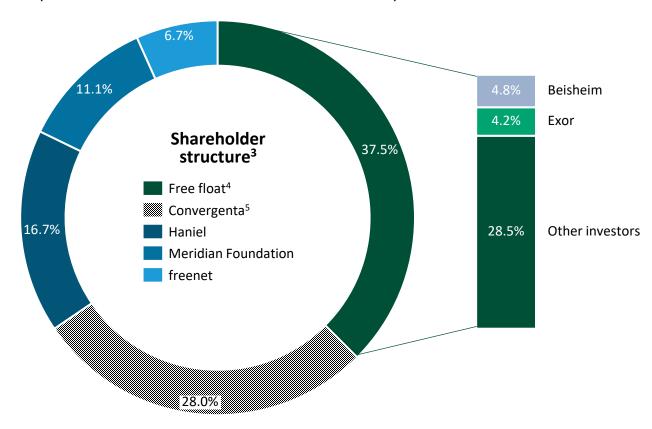
(CECONOMY owns 78,4% of MediaMarktSaturn)



¹Total of 356,743,118 ordinary shares; based on voting rights notifications pursuant to sections 33 et. Sec WpHG (excl. instruments); as of 25/03/2022.

After share conversion and Convergenta transaction

(CECONOMY owns 100% of MediaMarktSaturn)



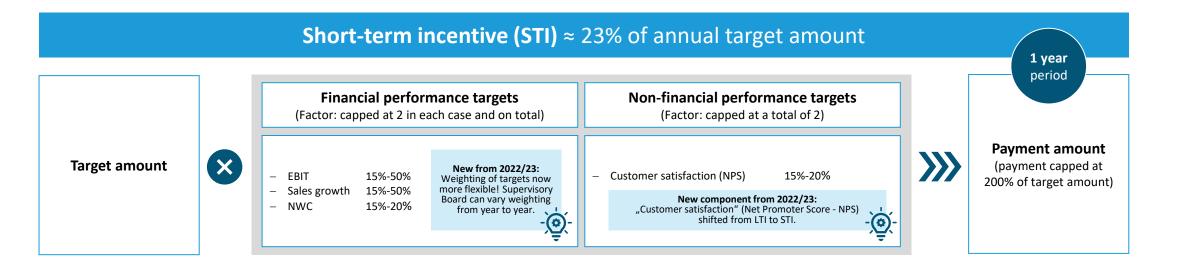
³Shareholder structure with 485,221,084 shares totalling from capital increase against contributions in kind (incl. ordinary and converted preference shares); based on voting rights notifications pursuant to sections 33 et. Sec WpHG (excl. instruments); as of 09/06/2022.

⁴Free float as defined by <u>Deutsche Börse (German Stock Exchange)</u>.

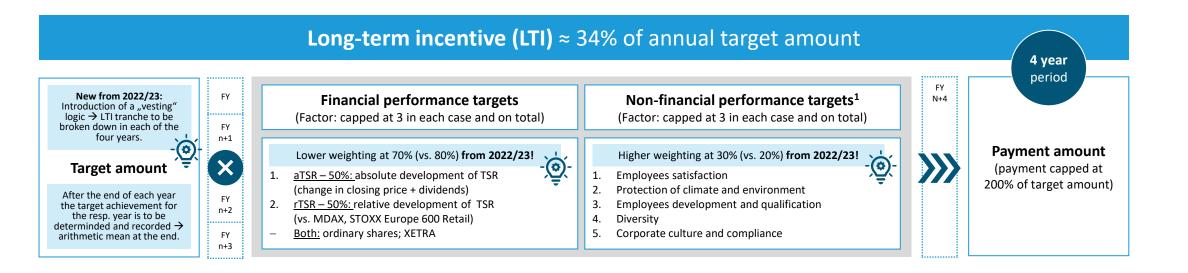
⁵Convergenta can increase its shareholding further via conversion of new convertible bonds. This corresponds to Convergenta's intention of becoming a long-term anchor shareholder with a stake of up to 29.9% of ordinary shares.

²Free float as defined by <u>Deutsche Börse (German Stock Exchange)</u>.

STI and LTI performance targets further refined from FY 2022/23 onwards with greater emphasis on non-financial performance targets



STI and LTI performance targets further refined from FY 2022/23 onwards with greater emphasis on non-financial performance targets



¹Up to five selectable focus areas.

Sustainability showcase 1 – Together on the BetterWay!









Launch of our umbrella logo **BetterWay** for a sustainable lifestyle in consumer electronics



Products certified along key dimensions:

- socially responsible manufacturing
- materials used
- emissions
- energy efficiency
- recyclability



Logo as group-wide standard for all sustainability activities



Doubling of **BetterWay** products (currently >1,000) targeted by 2023

Sustainability showcase 2 – We push the circular economy forward!

Our "more-life-per-cycle" promise









Achievements in H1 21/22



Took back ca. **20,000t** of old electric appliances in Germany, organized recycling or reuse



Repaired ca. **275,000**devices on the spot in our store-based
Smartbars



Collected ca. **25,000** old mobile phones with our trade-in ATMs and handed out vouchers equaling **700,000** €

Financial calendar



Upcoming events

ERSTE Group
CEE Consumer Conference

Commerzbank/ODDO BHF
Corporate Conference

8 SEPTEMBER 2022

8 SEPTEMBER 2022

20 SEPTEMBER 2022

30 SEPTEMBER 2022

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